MailChimp Basics Or If Darwin had Email Part 1

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1 INTRODUCTION TO MAILCHIMP

1.1 MAILCHIMP USES

Project Onward uses **MailChimp** for bulk email mailings ("blasts"). MailChimp facilitates the sending of bulk email. This email is formatted and sent in such a way as to meet the standard requirements for bulk email. *Bulk email standards* help:

- minimize the possibility of emails being flagged as "spam" or "junk email"
- minimize the possibility of the sender being penalizing by an email provider.

MailChimp (http://mailchimp.com) is used to:

- maintain the Project Onward mailing list Member email addresses and basic information can be added manually or people may subscribe by themselves. Once names are added, MailChimp monitors the list and keeps statistics, and/or updates the list members, based on activity and response.
- send bulk email mailings (MailChimp calls a mailing, a "*campaign*;" these are often referred to, generally, as "*blasts*"). MailChimp has web browser enabled screens to put together a blast using graphics and/or text, based on templates or past mailings. When you send the blast, MailChimp monitors the responses based on:
 - o opens
 - o clicks (on different links within the mailing)
 - o "unsubscribe me" requests
 - o recipient "in-box full" responses
 - bad email addresses (MailChimp removes the address from the list after three campaign attempts in which the response is a "bad address")

1.2 MAILCHIMP ACCESS

You need to have a MailChimp account (username) assigned to you by the Systems Administrator. This account will be linked to the Project Onward master account.

Note: If you create your own account, you will not be linked to Project Onward. You must have the Systems Administrator create or link your account.

1.2.1 First time access on a new account





Marketing automation is like a second brain for your business.

A brain that automatically helps you find and connect with your audience so you can build your brand and sell more stuff. Activating your MailChimp brain is free and easy. Explore 10 of our most powerful automations that handle the marketing stuff so you can focus on the rest of your business.



Scroll to the Homepage $\,\,\checkmark\,\,$

In a web browser, go to http://mailchimp.com (as shown above).

LEFT-CLICK on **Log in** (upper-right of screen, as shown above.)

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LOS	gin
Need a MallChimp accou	nt? Create an account
Username	
SpongeBob	
Password	👁 Show
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10	50)
1	and the second free

You have already been registered to the Project Onward MailChimp account (and to the MailChimp training account which we will use for this training) by your Systems Administrator.

Enter your username (as pictured above). *If you don't know it, see the Training Instructor and/or the Project Onward System Administrator.*

You don't have a password yet, so, click on "Forgot password?" (red circle, above).



Follow the directions to reset your password. (picture above)

(As part of the process, you will need to check your email. *If you don't see an email form MailChimp, make sure to also check your Spam folder.)*

1.2.2 Normal Login (now that you have a working password)



Now that you have a password, just enter your username and password in the MailChimp Login screen.

1.2.3 Forgot your username or password?

Use the links at the bottom (picture above). Follow the directions.

(As part of the process, you will need to check your email. *If you don't see an email form MailChimp, make sure to also check your Spam folder.)*



Good Afternoon, David!

Welcome back to your account dashboard. Check out these performance statistics and personalized tips from MailChimp.

91 D David POjev	velBox	Help	Q
Drafts 🗸	Create C	ampaign	

Notice the name under your username, in the upper right of the screen. (Picture above.) This is the company name.

Project Onward's MailChimp account is named, "POJewelBox" (as shown above).



Note that the MailChimp account for this TRAINING is "Pencildave." (Picture above).

If you don't see this, you logged into the wrong MailChimp account.

2 EMAIL LIST MANAGEMENT IN MAILCHIMP

MailChimp is used to maintain the mailing list.

- Mailings from Project Onward contain links for recipients to unsubscribe from the mailing list.
- Additionally, the Project Onward website, as well as social media like Facebook and other communications use forms and links to MailChimp for recipients to subscribe or unsubscribe.
- Besides people being able to manage their own subscriptions, MailChimp facilitates management of the mailing list (adding names, updating information, unsubscribing names).
- MailChimp also provides facilities to monitor and analyze the performance of mailings as well as to facilitate better response rates.

2.1 ACCESSING THE MAILING LIST



Click on the "Lists" link (upper left)

Lists



Project Onward has <u>ONE</u> email list: "Project Onward Email List (All)" (red circle, above). Don't create multiple mailing lists.

This is very important. It is tempting to create multiple lists, as your needs develop within an organization. But multiple lists create their own problems and multiply your headaches in list management. *For targeted emails to subsections of the list, MailChimp Groups and Segments are used (advanced topic), NOT multiple email lists.*

Click on the list name (as pictured above).

2.2 ADD AN EMAIL ADDRESS (SUBSCRIBER) IN MAILCHIMP

2.2.1 Always search first, to avoid duplicates

It is important to always search a name or address before adding it. This avoids duplicates. Don't assume that the information is new or not already there.

Project C	nward En	nail List (Al	l) 2,614	
Stats 🖌 Man	age contacts 👻	Add contacts 🖌	Signup forms	Settings ~ 🔾
Toggle Columns	♥ Export List	1		

Use the magnifying glass icon (picture above)

Current List 🐱	dave@pencildave.com	×
	Advanced search keywords	
_		

Type the email address to make sure it is not already on the list. (picture above) This one is already on the list.

You can click on "View Profile" to view or edit information such as name or zip code.

		bearen eampaigns and eom	cucco
Current Li	st 🛩	lindstrom	×
		Advanced search keywords	
• •	avid L	indstrom - dlindstr@ameritech.net	View Profile
D	roject	Dnward Email List (All) ed on Aug 04: 2016 2:04 pm	
s	ubscribe		
s	ave Li	ndstrom - dave@pencildave.com	View Profile
s p	ave Li	ndstrom - dave@pencildave.com Dnward Email List (All)	View Prof

Note that you can also search a name or a zip code. But be careful. Not all email addresses on the list have name or email information.

2.2.2 Add the new subscriber

Project Onward Email List (All) 2,624

Stats 🗸	Manage co	ontacts 🤟	Add contacts	Signup forms	Settings 🛩	Q
Toggie C	olumns 🗸	Export Lis	Add a subscriber	>		
			Import contacts			_

Click on the down-arrow to the right of "Add contacts," then click on "Add subscriber" (picture above).

Want to subscribe more than one person at a time? Import a list
Email Address *
dave@pencildave.com
First Name
Dave
Last Name
Lindstrom
Zip Code
60643

Fill in the all the fields that you can. (The red star, as indicated by the red arrow, means that the field is required.)

The zip code helps for targeted mailings (picture above).

пылкт читридо ката чити акмуста
heART Campaign 2017 donors not buyers
heART Campaign 2017 buyers_not_donors
heART Campaign 2017 donated_and_bought
Email Type
◯ Text ◯ HTML
Whis person gave me permission to email them This person will not receive a confirmation email from MailChimp. Since you're adding this recipient manually, they won't have an opt-in IP address or date in your records, subsextra sure you have permission first. Learn more
this person is already on my list, update their profile
Subscribe

Don't worry (for now) about the checkboxes for different types (empty, in the picture above). These are for targeted mailings, and will be covered in more advanced training.

Make sure you do check both boxes at the bottom (picture above):

- This person gave me permission to email them
- If this person is already on my list, update their profile

Then click the "Subscribe" button (picture above).



Mission accomplished. danceswithpugs@gmail.com was successfully added to your list. View Profile

Make sure to **check the green message box** at the top of the screen. This will tell you the status (success, failure or otherwise) of you update (picture above).



Be careful. Make sure you read the message! The green message box in the example notes that you might have inadvertently just changed information for someone who was already subscribed (picture above). This is why it is always important to search a name or address before adding a new one.

Whoops, dave@pencildave.com is already subscribed to your list. View Profile

The **orange message box** (picture above) tells you if there was a problem, such as the name already being on the list.

Click "View Profile" if you want to view and/or update any information such as name or zip code.

2.2.3 View or Update information for a current subscriber

You can check if someone is currently subscribed or view and/or update information for a current subscriber. Information that Project Onward tracks currently includes:

- Email address (always required)
- First name (if known)
- Last name (if known)
- **Zip code** (if known useful for targeted emails to a regional area, for instance, to email addresses in the Chicago area)
- **Groups or segments that the person belongs to** useful for target emails based on known categories of information that Project Onward tracks example: "Christmas Ornament buyer"

Lists



Access the List – click on the list name (picture above)

Project Onward Email List (All) 2,614

Stats 👻	Manage co	ontacts 🛩	Add contacts 👻	Signup forms	Settings 🗸	9
Toggle C	olumns 👻	Export Lis	.t			

Use the magnifying glass icon (picture above)

	Search Campaigns and Contact	S
Current List 👻	dave@pencildave.com	×
	Advanced search keywords	
Dave Li Project	ndstrom · dave@pencildave.com Onward Email List (All)	View Profile
Subscrib	ed on Feb 02, 2017 7:16 am	

Type the name or email address (picture above)

Click on "View Profile" to view or edit information (picture above)



Campaigns Templates Lists

Project Onward Email List (All) 2,614

Stats -	Manage co	ntacts 🛩	Add contacts	Signup fo	rms Se	ttings 👻	Q
2	dave@ Dave Lin Subscrib	pencilda ndstrom ed Feb 02, 2	ve.com 2017 7:16 am				
(VIP	Unsubs	cribe	Delete				
				_			
Details	Activity I	Notes (Conversations	E-commerce	Social P	rofiles	
Details Subscrib	Activity	Notes (Edit	Conversations	E-commerce	Social P	rofiles	
Details Subscrib	Activity P Der details	Notes (Edit	Conversations	E-commerce	Social P	rofiles Fi	rst Name
Details Subscrib Email Addı dave@pene	Activity Der details ress cildave.com	Notes (Edit	Conversations	E-commerce	Social P	rofiles Fi D	rst Name ave
Details Subscrib Email Addr dave@pend Last Name	Activity Der details ress cildave.com	Notes (Edit	Conversations	E-commerce	Social P	rofiles Fi D	rst Name ave p Code

Click on the "Edit" button, next to Subscriber details – in this example, we will update information for *Dave Lindstrom* (picture above)

Details	Activity	Notes	Conversations	E-commerce	Social Profiles	
Subscri	iber detail	S Edi	t			
Email Ad	dress *					First Name
dave@pencildave.com						
Last Nan	ne					Zip Code
Save	Cancel					

Make updates to information. In this example, the Last name and Zip Code hadn't been included for the subscriber. We want to fill that in, as well as change the First Name (as pictured above).

Details	Activity	Notes	Conversations	E-commerce	Social Profiles	
Subscri	iber detai	S Edit	51			
Email Ad	dress *					First Name
dave@p	encildave.co	m				David
.ast Nan	ne				100	Zip Code
Lindstro	m 🔇					60643

Click the "Save" button (as pictured above).

Can I change the email address? Yes. For example, a person may have sent you information that they have a new email address. **But be careful. Make sure your new information is correct.** You don't want to overlay a good email address with an older one, or bad one, based on erroneous information.